



## PROJECT DESCRIPTION

The screenshot displays a Salesforce CRM interface. At the top, there is a navigation bar with the Salesforce logo, a search bar, and user information (Horacio Arreche, Help & Training, and a Sales dropdown menu). Below the navigation bar is a menu with options: Home, Getting Started, Chatter, Profile, Groups, Files, Leads, Accounts, Contacts, Opportunities, Reports, Dashboards, Products, and Forecasts.

The main content area is divided into three sections:

- Form Section:** Contains input fields for Parent Account Name, Account Name, Shipping State/Province, County, Account Type, Shipping Country, Enrollment, and Order Number. Search and Clear buttons are located below the form.
- Table Section:** A table with columns: Account Name, City, State/Province, County, Country, Account Type, Grade Level, and Enrollment. It includes Add and Cancel buttons.
- Sites Selected Section:** A table with columns: Account Name, City, State/Province, County, Country, Account Type, and Enrollment. It shows one selected site: Test Low level, Agua, Maldonado, Sur, uruguay, Broadcast, 34. It includes Remove and Save & Close buttons.

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We worked with Baker Tilly & Discovery to develop a CRM integration with CPQ

capabilities. Baker Tilly & Oktana assisted Discovery in centralizing all of their divisions in SF Platform. To build the Sales & CPQ division, we implemented & customized Apttus, a category-defining and leading Quote-to-Cash (QTC) software provider and we migrated all the data to Force.com. We undertook customization of standard SF CPQ; layouts, triggers for order, opportunities, leads & assets.

## Entertainment

[Apex,](#)

[JavaScript,](#)

[Visualforce](#)

**Salesforce Platform**

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